



Jelco AS is a daughter company of **Jacobsen Elektro Holding** and the business concept is to operate as an Independent Power Producer of power plants within the same markets as Jacobsen Elektro AS. The Head Office is located at Lier outside Oslo.

Jacobsen Elektro AS was established in 1891 as an electro-technical company. Today Jacobsen Elektro AS delivers and installs most types of high voltage equipment including control and protection systems, hydro/ gas / HFO / diesel power plants and turnkey project within the area of transmission and distribution. The main markets are Africa, Eastern Europe and Asia.

Jelco AS expects further growth and need to build up capacity and competence to meet the future market demand and expectations from customers

Senior Controller

An international challenging position

Jelco AS is seeking a Senior Controller with international experience, preferably from the process industry.

You will report to the Managing Director and will have the responsibility for the implementation of new local companies and full economical reporting in Jelco and other daughter companies.

Areas of responsibility:

- Implement local companies in accordance with our contracts with the end client.
- Support and participate in negotiation with customers to establish new agreements such as Power Purchase Agreement, Fuel Supply Agreement and Operation & Maintenance Agreement
- Actively follow up and report on existing business
- Establish and develop professional relations towards local authorities and clients
- Contribute to Jacobsen Elektro in development of new projects

Education and Experience:

- International experience and reference from building up new companies, preferably from developing countries
- Controller experience at a senior level
- Higher economical or business education and commercial experience
- Legal knowledge is an advantage

Personal Qualifications:

- Proactive and strong result orientation
- Strong and professional business skills
- Structured and analytical
- Personal integrity
- Ability to adapt to new situations

General requirements:

- Written and verbal fluency in English – and preferably in French
- Strong motivation and drive
- Ability and desire to travel 60–90 days per year

For further information please visit the web site of Jacobsen Elektro AS www.jel.no or contact Per Bjerk at Capita Search & Consulting, telephone +47 48155446. All contacts will be handled confidentially until otherwise agreed. Initially, we would like a brief application with your CV. Certificates and testimonials will be requested at a later stage.

Applications should be submitted as soon as possible and latest within **26th October 2009** to oslo@capita.no